

Paula Dizon

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Profile

International business and project management professional with nearly a decade of experience in strategic business development, market research, and cross-functional team leadership, primarily in Japan. With a background in chemistry, currently pursuing a Master's in Industrial Ecology at NTNU, developing technical expertise in life cycle assessment, material flow analysis, and sustainability. Experienced in translating complex information into actionable strategies and managing international projects and stakeholders. Interested in opportunities in Norway that combine analytical, technical, and business expertise to support sustainability, circular economy, and industrial transformation, including relevant industry collaborations during my studies and full-time employment upon graduation in 2028.

Professional Experience

Intralink KK (Tokyo, Japan)

April 2017 - May 2026

Project Director (2025–2026) | Senior Project Manager (2023–2025) | Project Manager (2022–2023) | Project Coordinator (2019–2022) | Research Analyst (2017–2019)

- Led international market research, business development, and market entry projects across healthcare, life sciences, food technology, and digital industries, supporting international companies entering the Japanese market.
- Oversaw a portfolio of ten concurrent projects across multiple industries, managing six project managers and coordinating project delivery, client communications, and stakeholder engagement.
- Conducted industry and market research and led the development of strategic reports for international clients, including government organizations and technology companies, to inform market entry and product positioning decisions.
- Facilitated strategic partnerships between international technology companies and Japanese organizations, including securing Marubun as a distribution partner for Clarius Mobile Health.
- Coordinated a 14-company healthcare trade mission to Japan, addressing operational challenges and facilitating engagement with Japanese industry stakeholders.
- Supported regulatory market entry for biotechnology products, including securing the registration of cannabigerol (CBG) as a cosmetic ingredient in Japan.

Sparta English (Tokyo, Japan)

September 2015 – March 2017

Division Head of Planning

- Managed product development for educational services, overseeing lesson planning and curriculum design for adult English and kindergarten programs.
- Led team operations and stakeholder communications to enhance service delivery and customer engagement.

Eurofins Central Analytical Laboratories (New Orleans, Louisiana, USA)

June 2012 - July 2014

Laboratory Analyst, Gas Chromatography

- Conducted QA/QC analysis of food and botanical supplements using GC-MS/MS technologies, ensuring regulatory compliance.
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Education

Norwegian University of Science and Technology (NTNU) | Trondheim, Norway

Master of Engineering, Industrial Ecology | May 2028 (expected)

- Relevant coursework: Life Cycle Assessment (LCA), Material Flow Analysis (MFA), Climate Change Mitigation.
- Academic projects: Conducted a life cycle impact assessment of a bicycle using Brightway and analyzed wildfire occurrence in the Pyrenees using Python.
- Active member of Symbiosis, the Industrial Ecology student association.

Loyola University New Orleans | New Orleans, Louisiana, USA

Bachelor of Science, Chemistry - Forensic Science | May 2012

- Research on Green Chemistry and Microwave Synthesis, published in *Inorganic Chemistry Communications*.
- Active in American Chemical Society and leadership roles in research projects.

Keio University | Tokyo, Japan

Intensive Japanese Language Program, Japanese Studies | June 2015

- Completed full-time academic program in Japanese studies; achieved JLPT N1 certification.
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Technical and Professional Skills

- **Environmental Analysis:** Life Cycle Assessment (LCA), Material Flow Analysis (MFA), Brightway (academic experience).
 - **Research and Data Analysis:** Market research, competitive intelligence, strategic analysis, Python (academic experience), Microsoft Excel.
 - **Project and Stakeholder Management:** Cross-functional team leadership, project planning, international stakeholder coordination, client communication.
 - **Scientific and Laboratory:** Analytical chemistry, GC-MS/MS, quality assurance and quality control (QA/QC).
 - **Languages:** English (Native), Filipino (Native), Japanese (Fluent, JLPT N1), Norwegian (Beginner).
 - **Software and Tools:** Microsoft Office Suite, Google Workspace, Salesforce, Brightway, Python.
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Publications and Certifications

- *Rapid synthesis of Group VI carbonyl complexes by coupling borohydride catalysis and microwave heating* | *Inorganic Chemistry Communications* (Oct 7, 2012).
 - Japanese Language Proficiency Test - N1 Level (2016).
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References - Available upon request.