

# Nobantu A Mtimde

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<https://www.makwandegroup.com>

## Summary

My name is Nobantu Mtimde, the co-Founder of Makwande Group, a company that was borne out of an asset disposal business called Makwande Auctioneers.

My purpose is to help companies transition from linear systems of production to a Circular Economy that designs out waste, keeps assets in use at their highest value for longer and regenerates nature.

I am a passionate advocate and ambassador of the Circular Economy which has led me to facilitating open and customised workshops to help create awareness about the importance of Sustainability.

Apart from being a systems thinker, my other skills include facilitation and public speaking, and instructional design.

## Experience

### Independent Facilitator | Assessor | Moderator

Nobantu A Mtimde

Dec 2023 - Present (2 months)

I am independent Facilitator/Assessor/Moderator with a passion for the design and delivery of green skills knowledge systems and products to help capacitate the green economy in South Africa and Africa.

### Lead Facilitator

Makwande Group (Pty) Ltd

Oct 2023 - Jan 2024 (4 months)

As as Lead Facilitator, I believe in the power of harnessing cooperative intelligence and connectedness to help accelerate the Just Transition to a Circular Economy in South Africa and Africa. I help facilitate customised and open workshops on the Circular Economy and Industrial Symbiosis to increase businesses profitability and technical efficiencies whilst reducing their environmental footprint.



### Ambassador

Circular Economy Institute

Feb 2023 - Oct 2023 (9 months)



### Managing Shareholder

Makwande Group (Pty) Ltd

Nov 2011 - Sep 2023 (11 years 11 months)

Development and implementation of the company's vision, mission and business strategy.

Business Development across various sectors from corporate companies, development finance institutions and government with the view of offering them our asset disposal services through live or online public auctions.

Relationship management with existing clients.

Networking through business platforms to expose the business to new clients and customers.

Planning and preparing an auction

Conducting an auction

Financial reporting to clients regarding the outcome of the auction

## **Chapter Member**

### **African Circular Economy Network (ACEN)**

Oct 2022 - Jan 2023 (4 months)

The African Circular Economy Network (ACEN) is a registered Non-Profit Company in South Africa (Reg. No. 2020/115399/08).

## **Business Development Director**

### **Tirhani Group**

2010 - 2010 (less than a year)

New Business Development for various sectors including the Public Sector and Corporate businesses

Customer Relationship Management

Develop and execute auction plan according to clients specifications for the disposal of their assets.

Develop and implement innovative business processes to ensure cost effective and professional auction results

Managing and motivating staff complement consisting of sales consultants and administrators.

Identifying and implementing learning and development solutions for the up -skilling of staff.

## **Sales & Marketing Manager**

### **T and T Appointments**

2009 - 2009 (less than a year)

Develop and implement strategic marketing objectives

for T and T Appointments and its subsidiary brands –

Glow Beauty Studios & MK Services.

# Identify and implement strategic brand building exercises.

# Grow the client base within all three brand segments.

# Develop relationships within government & parastatal organizations.

# Manage SLA's with business partners and service providers.

# Direct reports – 1 consultant

## **Corporate Relationship Manager**

### **First Rand Bank**

Jan 2004 - 2009 (5 years)

Identify and implement strategies that continuously differentiate the 'white label' credit card product range.

- # Making use of relevant 'Value Add' partner relationships to the benefit our existing clients whilst attracting potential clients.
- # Ensuring communication to 'Value Add' partners regarding internal product innovations and enhancements.
- # Using 'Value Add' partners to enhance various client acquisition and retention initiatives in the form of Direct Marketing, ATL and BTL campaigns.
- # Negotiating additional packages to use in driving internal employee competitions and initiatives .
- # Indirect reports – 1 external consultant (dotted line)

### **Administrative Assistant**

Shanti Industries  
1999 - 2000 (1 year)

## **Education**

### **insight-erasmus.eu**

Certificate, Industrial Symbiosis

Sep 2023 - Sep 2023

Industrial symbiosis intermediaries connect businesses and facilitate collaboration.

Help businesses identify potential partners, develop agreements, and manage the exchange of resources.

Industrial symbiosis intermediaries can help create a more sustainable future.



### **Circular Economy Institute**

Circular Economy Instructor , Business

Jan 2023 - Jan 2026

The Circular Economy Institute (CEI) offers the global certificate for circular economy skills. <https://ceinstitute.org/>



### **University of South Africa/Universiteit van Suid-Afrika**

Bachelor of Arts - BA, International Relations and Affairs

Feb 2020 - Nov 2025



### **Future Females Empowerment Initiatives**

Course, Circular Economy

Aug 2023 - Dec 2023



### **United Nations System Staff College (UNSSC)**

Certificate of Completion , Human Rights, Gender Equality and Leave No One Behind

May 2023 - May 2023

UNSDCF Guiding Principles: Human Rights Based Approach, Gender Equality and Women's Empowerment and Leave No One Behind



### **United Nations System Staff College (UNSSC)**

Circular Economy and the 2030 Agenda

Aug 2022 - Oct 2022



### **United Nations System Staff College (UNSSC)**

Foundational Primer on the 2030 Agenda for Sustainable Development (SDG Primer)

Aug 2022 - Aug 2022

The Sustainable Development Goals (SDGs) are a universal call to action to end poverty, protect the planet, and ensure that by 2030 all people enjoy peace and prosperity.

### **South African College of Auctioneering**

Diploma, Auctioneering

2012 - 2012

Sales, preparing an auction, administration and financial reports, conducting an auction.

### **Agon Marketing**

Certificate, Direct Marketing

2009 - 2009

### **Maccauvlei Training Academy**

Certificate in Training Coordination, Training

2007 - 2007

### **Damelin**

Diploma, Project Management

2005 - Present

### **PRISA**

Certificate, Public Relations, Advertising, and Applied Communication

2004 - Present

### **Branson Centre for Entrepreneurship**



### **University of South Africa/Universiteit van Suid-Afrika**



### **Future Females Empowerment Initiatives**

Programme, Circular Economy Businesses

Aug 2023 - Nov 2023



## **United Nations System Staff College (UNSSC)**

Certificate, United Nations Sustainable Development Cooperation Framework

Jul 2023 - Oct 2023

The UN Sustainable Development Cooperation Framework (UNSDCF) is the centrepiece of UN reform. It is the collective response of the United Nations to help countries address national priorities and gaps in achieving the 2030 Agenda for Sustainable Development. It is the most important instrument for planning and implementation of UN development activities in each country.

## **ExeCoach**

Certificate, Workforce Development and Training

Nov 2023 - Dec 2023

Certified to facilitate training for adult learners using various methodologies.

## **ExeCoach**

Certificate, Workforce Development and Training

Dec 2023 - Dec 2023

## **ExeCoach**

Certificate , Workforce Development and Training

Dec 2023 - Dec 2023

A Moderator is responsible for ensuring that the principles of quality assurance during the assessment process, ensuring a fair process to achieve the learning outcomes.

## **Licenses & Certifications**



**Learning Conversion Copywriting** - LinkedIn



**Build Your Own Professional Training: Quick Start Guide** - LinkedIn



**Instructional Design Essentials: Models of ID** - LinkedIn



**Elearning Essentials: Instructional Design** - LinkedIn



**Components of Effective Learning** - LinkedIn



**Elearning Essentials: Storyboarding** - LinkedIn



**Training with Stories** - LinkedIn



**Designing the Learner's Journey** - LinkedIn

 **Creating Fun and Engaging Video Training: The Why** - LinkedIn

 **Creating Fun and Engaging Video Training: The How** - LinkedIn

 **Build Your Skills as an Instructional Designer** - LinkedIn

 **Sustainability Strategies** - LinkedIn

 **34 Things to Know about Carbon and Climate** - LinkedIn

 **Learning Design for Sustainability** - LinkedIn

 **Sustainability as an Innovation Opportunity** - LinkedIn

 **Lean Six Sigma for a Sustainable Future** - LinkedIn

 **The Employee's Guide to Sustainability** - LinkedIn

 **Digital Sustainability: How to Reduce Your Digital Footprint** - LinkedIn

 **Improve Your Sustainability Skills** - LinkedIn

 **Systems Thinking** - LinkedIn

## **Skills**

Diversity, Equality, and Inclusion (DEI) • Attitude Change • Skill Development • Instructional Design • Systems Thinking • Facilitation • Public Speaking