# **Curriculum Vitae**



# Personal information

Surname / Given Name | MORALES/ Manuel Eduardo

Word Read Mandor Educado

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Nationality Mexican

Birth date June 10th, 1985

Gender Male

Professional area

Sustainable development, environmental economics, industrial ecology, econometrics, industrial metabolism, ecoo-efficiency, business management, supply chain, logistics, agribusiness, agricultural economics and system dynamics.

Work experience

Dates | August 2011 to October 2015

Responsibilities and skills

In charge of developing and current International Agro-industrial trade programs; Teaching courses according to educational programs; Participation in academic research efforts; design, develop and evaluate teaching materials; Participate in the design, review, modification and evaluation of educational programs; Provide advice and mentoring; Participation in continuing studies programs; Participation in research projects with private and/or public funds; Participation in academic exchange programs and supervision and direction of thesis, internships projects.

Position

Full time Professor-Researcher

Organization

Coast Technical University in Santiago Ixcuintla, Nayarit, MEXICO

Sector Education

Dates

December 2010 to August 2011

Responsibilities and skills

Consulting and agribusiness project management and incubation, agricultural and environmental projects for a proposed bio-intensive organic gardens in rural settlements.

Position

Logistic project manager

Organization

Chihuahua State Congress Office, Delicias, Chihuahua, MEXICO

Sector

Business management

Dates

May 2010 to July 2010

Responsibilities and skills

Prepare the survey instruments and sampling strategy, coordinate the fieldwork, and assisting the analysis of data, forecasting, organization, itinerary planning, supervision, and management of quantitative survey data collection at the household and individual levels progress, supervision. Fieldwork experience with databases in

Chihuahua, Mexico

Position

Statistic and big data project responsible

Organization	Supervisor of Statistic Research at the INEGI (National Information of Statistics and Geography in Mexico), Delicias, MEXICO						
Sector	Data and statistics analysis						
Dates	July 2008 to August 2009						
Responsibilities and skills	Interest rate forecasting, econometric analysis, economic impact on costumers, scenarios modeling and financial analysis and business management, advice on funds management, expert in human resource and						
Position	talent management.  Logistic and Financial Project Director						
Organization	Buffet Agropecuario del Sureste SOFOM ENR de RL						
Sector	Financial services						
Degrees							
Dates	March 2016 to March 2019						
Notes							
Main subjects or occupational skills							
Program	Ph.D. on Economic sciences						
University	Clermont Auvergne University - CERDI						
Dates	Octubre 2015 to September 2016						
Notes	15,25						
Main subjects or occupational skills							
Program	Graduate degree on Sustainable development education						
University	Clermont Auvergne University - ESPE						
Dates	August 2009 to July 2011						
Notes	95						
Main subjects or occupational skills							
Program	Master on Agribusiness						
University	Chihuahua Autonomous University						
Dates	July 2003 to June 2008						
Notes	·						
Main subjects or occupational skills	Logic and Philosophy, Accounting, Microeconomics I, Linear Algebra, Computation I, Accounting, Administration						
Program	B.A International Trade focused on agribusiness						
University	Chapingo Autonomous University						
Personal skills							

#### Native language

# Spanish

Other(s) language(s)
Self-evaluation
European level (\*)

# English French

Comprehension			Speaking				Writing
Listening		Reading		Interaction		Production	
B2		B2		B2		B2	B2
C2		C2		C2		C2	C2

(\*) European Common Framework for Languages (ECFL))

#### Social skills

Independence, engagement, proactivity, learning skills, training and counseling of human capital in the academic or business field providing all those tools and knowledge to develop reflexive, critical and creative skills..

#### Technical skills

Quantitative and qualitative methods experience (Energy and Materials Flow Management, Econometrics, Business management, Circles of Social Life), Interviews and Questionnaires instrumentation, expert panels analysis, research, funds seeking and management, writing and publication of sustainable development related topics, environmental economics, political ecology, industrial metabolism, industrial ecology, systems dynamics, detection of business opportunities, forecasting, econometric analysis, social and economic modelling and project design and promotion with entrepreneurs and institutions, emotional intelligence, private organizations training, business planning and development, promotion of inter-company relations and the linkage of agribusiness with the local, national and international market.

# IT skills

Advanced knowledge of Office programs (Excel, Word, Access, Power Point, Publisher), Statistics Software (Stata and R) Prezi, XMind 7,SPSS, Windows, Linux, Dynamic design and computer modeling: STELLA, Video and image: PhotoShop, Audacity, Express Scribe, MovieMaker, Social networks management (Blogger, Wordpress, tweeter, Facebook, LinkedIn, Youtube, etc), management of qualitative text analysis programs: Transana and Tropes

#### **Publications**

- Diemer, A.; Dierickx, F., Gladkykh, Ganna; Morales, Manuel E., Timothée Parrique, Julian Torres, 2017, European Union and Sustainable Development: Challenge and Prospects, Editorial Oeconomia.
- Diemer, A., Morales, M. L'écologie industrielle et territoriale peut-elle s'affirmer comme un véritable modèle de développement durable pour les pays du Sud? Revue francophone du Développement Durable, 2016 vol: 4 pp: 52-71.
- Morales Rubio, M., Diemer, A., L'écologie industrielle et territoriale un modèle de durabilité forte,
   Editions universitaires européennes, 2016, Saarbrûckeb, Allemagne. ISBN: 978-3-639-54647-7
- Vazquez, P.; Morales, M.; Navarro, M., Tomato (Solanum lycopersicum) hybrid Hermosa indeterminate study of yield and fruit quality under greenhouse conditions responding at organic manure application, 2016. African Journal of Agricultural Research. Vol. 11(3), pp. 166-170.
- M. Morales, E. Villarreal, A. Quesada y A. Rodríguez, MIPE'S un estudio sistémico: Santiago Ixcuintla, Tópicos Selectos de Redes-©ECORFAN-Querétaro, 2015.
- M. Morales, E. Villarreal, A. Quesada y A. Rodríguez, Niveles y jerarquías de la micro y pequeña empresa: Nayarit, Ide@s CONCYTEG 10(REDAyN): Agosto, 2015 ISSN: 2007-2716.

#### Lectures

- Industrial symbiosis: A new model for local and regional development in China, 11éme conference sur l'économie de la China; The new normal growth and the future of China's economy, 2017, Clermont-Ferrand
- Industrial Symbiosis, an alternative sustainable model in an urban Ecosystem, the case of the industrial corridor Tampico-Altamira, March 2017, European Parliament in Strasbourg, France
- A New Paradigm for Sustainable Cities: Metabolism, System Dynamics and Circles of sustainability, October 2016, T2M International Conference, México, D.F.
- European sustainable cities, reconnecting subsystems through symbiotic relationships, October, 2016, European Union Sustainable Development Conference en Clermont-Ferrand, France
- Tidying up the toolbox: a critical review of environmental impact assessment methods and techniques used in Industrial Ecology, October, 2016, European Union Sustainable Development Conference en Clermont-Ferrand, France.
- L'écologie industrielle et territoriale peut-elle s'affirmer comme un véritable modèle de développement durable pour les pays du Sud? Illustration par le cas de la symbiose industrielle de Tampico au Mexique, 2016, Coloquio ATM – Catástrofes, vulnerabilidad y resiliencia en Lille, Francia.
- Importancia del Comercio Internacional en México, Universidad Tecnológica de la Costa, Semana de la Ciencia y Tecnología CONACYT, 2013
- Políticas comerciales y su influencia en la historia de México, Asociación Nacional de Estudiantes de Economía, 2007
- Conferencia sobre el desarrollo económico de China y proyecciones de los próximos 30 años, Universidad Autónoma Chapingo, 2006

### Other skills

Sustainable cities assessment, education and pedagogical strategies focused on the sustainable development in a transdisciplinary, complex and dynamic context. Leader of the Research Group on Social Methods Analysis and Development Strategies of the Northern Zone of the State of Nayarit, *Universidad Tecnológica de la Costa*, from 2013 to 2015. Promotion of inter-company relations, as well as the linkage of agribusiness with the national and international market, as well as the formulation and evaluation of productive projects related to agriculture agroindustry. Projects management on agricultural development certified by governmental dependencies, like SAGARPA. FIRA, and INCA Rural for the Design of Productive Projects as professional service provider in Mexico.